

MEDIA RELEASE



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GrainCorp launches new service for grain stored on-farm

GrainCorp is pleased to announce a new service for farmers who have grain stored on-farm. **GrainCorp FarmDirect** is a new post-harvest delivery service for growers to manage and market their grain. This service is for the receipt of 2016/17 season grain, with a tolerance for insects, under controlled quality parameters and fumigation. GrainCorp FarmDirect will be available at Geelong and 12 country sites across southern New South Wales and Victoria.

GrainCorp's General Manager of Operations, Nigel Lotz said: "We are excited to be able to offer this new service in response to strong grower interest. While this is an initial rollout, we hope to work closely with growers and buyers to enhance this service across the network over the next few years.

"On-farm storage plays a role in many growers' harvest plans and growers are seeking new ways to manage their on-farm grain including insect control and access to more markets.

"With the record crop, there is strong export demand. Many buyers are keen to secure additional grain in our quality-assured network, with 90% percent of warehoused grain already sold.

"GrainCorp FarmDirect will primarily be available for milling quality wheat and feed barley to service both domestic and export markets. Growers will be able to deliver their 2016/17 season grain into warehousing, with the flexibility in selling their grain online with CropConnect.

"Quality remains the primary focus for GrainCorp so we have a comprehensive quality management plan in place to ensure the grain meets our customers' demands. This includes designated storages to receive, fumigate and manage this grain separately from harvest deliveries. The grain will be extensively tested as it flows through our supply chain into both domestic and export markets.

"GrainCorp FarmDirect builds on our existing warehouse and quality management capability, and the array of new services we have launched in the past two years, including our new online cash marketplace with the ability for growers to post an offer for the grain in Warehousing (CropConnect), Croptimiser and streamlined receipt processing at sites (FastWeigh). GrainCorp's FarmDirect again sets the standard in Australian grain handling," Mr Lotz said.

GrainCorp FarmDirect will be available at 12 country silos across southern New South Wales and Victoria from Monday 3 April and at Geelong Port from Monday 10 April. We encourage interested growers to contact their local Site Manager or Customer Manager.

About GrainCorp FarmDirect

GrainCorp FarmDirect will be available at select sites across southern New South Wales and Victoria.

The commodities and grades that will be accepted will be communicated to local growers via email, text and the GrainCorp price discovery app and may vary by site. Please note, GrainCorp FarmDirect deliveries and grades will be limited and Croptimiser will not be available.

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Grain will be received against Grain Trade Australia (GTA) standards as per the normal GrainCorp processes, with a tolerance for insects. Growers are encouraged to bring in a sample of their on-farm grain to the nominated GrainCorp FarmDirect site for testing before delivery.

GrainCorp will require a delivery Vendor Declaration available [here](#). This declaration must detail any chemicals the grain has been treated with. For more information, growers are encouraged to contact their local GrainCorp Site Manager or Customer Manager.

List of sites*:

Port Terminals	Southern NSW Sites	Victorian Sites
Geelong Port / Corio	Ardlethan Barellan Calleen Condobolin Hillston Junee Parkes	Berriwillock Manangatang Murtoa Rainbow Yarrawonga

*Please check with your local GrainCorp Site Manager or Customer Manager to confirm delivery details.

Media Enquiries

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